

11/10/2011

Customer RFQ		SKI quotation	SKI Quote #	Competitor Quotation	competitor Quote#	Comments
29 orifice Plates	<b>Total:</b> Content & details: Orifice Flange assy 2" in 4" in 10"	<b>10 853,70 €</b> 768,30 € 1 175,20 € 1 743,00 €	<b>AN110462-01</b>	<b>18 333,00 €</b> 407,00 € 644,00 € 1 070,00 €		SKI can only quote orifice plate >2"
6 pitot tubes	<b>Total</b> Content & details: DN80 DN65 DN40	<b>6 080,75 €</b> 1 028,30 € 1 015,95 € 989,95 €	<b>AN110465-01</b>	<b>4 217,00 €</b> 730,00 € 695,00 € 665,00 €		
Pitot 150 +Air purge system	<b>Total:</b> Content & details: pitot 150 Air purge	<b>26 165,60 €</b> 851,20 € 3 302,00 €	<b>AN110516</b>	<b>7 680,00 €</b> 968,00 € 952,00 €		SKI offer no 5 way manifold
7 Pitots 1800mm & 1250mm	<b>Total:</b> Content & details: 1800mm 1250mm	<b>45 700,00 €</b> 6 628,00 € 5 930,00 €	<b>AN110490</b>	<b>51 445,00 €</b> 7 486,00 € 6 529,00 €		monel monel
2 Pitots 800mm	<b>Total:</b> Content & details: 800mm	<b>3 538,00 €</b> 1 769,00 €	<b>AN110474</b>	<b>5 658,00 €</b> 2 829,00 €		
1 Pitot DN40	<b>Total:</b>	<b>985,60 €</b>	<b>AN110534</b>	<b>476,00 €</b>		SKI offer 3 ways manifold connection
1 Pitot 137,5mm	<b>Total:</b>	<b>708,00 €</b>	<b>AN110607</b>	<b>570,00 €</b>		