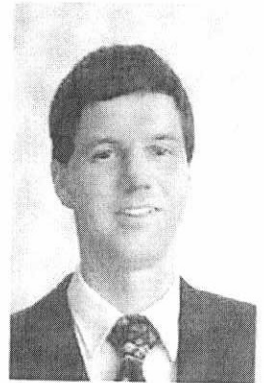


# Curriculum Vitae

## Personal data

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Name: Martin Trojan  
Address: Röhlichstraße 19  
68723 Oftersheim, Germany  
Tel.: +49 (0)6202 / 923 777  
E-Mail: martin.trojan@identic.de  
Date of birth: 19<sup>th</sup> April 1966 in Heidelberg  
Marital status: unmarried, one daughter  
Nationality: German



## Work Experience

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- 04/2004 – pres. **SIKA Dr. Siebert & Kühn GmbH & Co KG, Kaufungen/Germany**  
Technical sales representative (south Germany, sales and marketing)
- Temperature-, flow-, level- and pressure-sensors
  - Equipment for calibration and electronic simulation
  - Electronic measurement, control and monitoring systems
  - Sales increase over 25 % in 2 years!
- 08/2001 – 03/2004 **VDI/VDE-Innovation und Technik GmbH, Berlin/Germany**  
Technical Consultant:
- Assessment of technological companies in micromechanical sensors and actuators and start-up companies for venture capital firms
  - Expert reports commercial exploitation and sales of several microsystems and medical devices
  - Assessment of R&D-projects in microsystem technology and development of R&D-programs for the German Ministry of Research
- 01/1997 – 07/2001 **German Institute for Standardisation (DIN), Pforzheim/Germany**
- Management of German (DIN), European (CEN) and International (ISO) Technical Committees
  - Publication of several level 2 and level 3 standards in accordance with the European Medical Device Directive 93/42/EWG
  - International work as German delegate in international working groups and standardisation committees
- Secretariat of German Committees:
- Implant Materials, Resorbable Implant Materials, Endoprothetic and Osteosynthesis, Surgical and Neurosurgical implants
  - Heart Valve Substitutes, Stents, Breast Implants, Minimum Data Sets for Surgical Implants, Surgical Instruments
  - Production Equipment for Microsystems, Optics and Integrated Optics
- Secretariat of International Technical Committees (ISO):
- Implant Materials (ISO/TC 150/SC 1)
  - Neurosurgical Implants (ISO/TC 150/SC 3)
- Support of the ISO Technical Committee ISO/TC 150 Surgical Implants
- 06/1994 – 07/2001 **Freelance (Engineering Office), Oftersheim/Germany**
- **01/1996 – 07/2001** Development, production and sales of medical support arms for dentists (European patent); Complete product documentation and design approval in accordance with the European Medical Device Directive 93/42/EWG

- **08/1994 – 01/1997** Development and production of several pneumatic airbag assembly machines for MAGNA MST Automotive Security Technology, St. Leon-Rot/Germany
  - **07/1995 – 04/1996** Design (support) and prototyping of cancer radiotherapy systems: Dynamic High Resolution Multileaf Collimator and a Whole-body Stereotaxy Device for the German Cancer Research Center (DKFZ), Heidelberg/Germany
  - **08/1994 – 06/1995** Development and prototyping of a bone drilling and collection system for dental autologous bone explantation. Preparation of the patent specifications.
- 01/1986 – 08/1987** **Community service:** German Red Cross, ASB Heidelberg/Germany
- Mobile services for handicapped people

### Education

- 03/1988 – 06/1994** **University for applied sciences, FHT Mannheim/Germany**
- Study mechanical engineering
  - Final degree: mechanical engineer
  - Dissertation: Development of a medical support arms for dentists
- 1976 – 1985** **Secondary school in Heidelberg/Germany**
- High-school graduation
- 1972 – 1976** **Primary school in Heidelberg/Germany**

### Practical Experience

- 01/1993 – 06/1994** **Sinus Nowak und Partner GmbH, Heidelberg/Germany**
- Freelance in market research
  - Interviews and preparation of presentations
- 02/1992 – 07/1992** **Carl Freudenberg, Simrit, Weinheim/Germany**  
2nd practical training semester for mechanical engineering
- Development and Construction of production equipment for shaft seals
- 07/1989 – 10/1993** **WAD Kraftfahrzeug-Reparaturen GmbH, Weinheim/Germany**
- Car and engine restoration and sales of spare parts
- 03/1988 – 08/1988** **Mercedes Benz AG, Mannheim/Germany**  
1st practical training semester for mechanical engineering
- Assembly works in the bus-engine production
  - CNC-milling and lathe work, material testing and quality control
- 11/1987 – 02/1988** **Colegio Franco Español, Queretaro/Mexico:**
- Language course Spanish
- 02/1987 – 10/1987** **Carl-Bosch-Schule, Heidelberg/Germany**
- DVS-welding course

## Personal skills

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|---------------------|--|
| Language skills     | <ul style="list-style-type: none"><li>• German (native language)</li><li>• English (fluent)</li><li>• French (basics)</li><li>• Spanish (basics)</li></ul>   |
| Computer skills     | <ul style="list-style-type: none"><li>• Windows 2000, XP</li><li>• AutoCAD R 14, HP ME 10</li><li>• MS-Office: WinWord, Excel, PowerPoint, Access;</li><li>• Graphic: PhotoShop 5.5, Corel DRAW 9, FreeHand 8.0</li><li>• Internet: HTML, Dreamweaver, Fireworks, Flash</li><li>• CRM-Software, CAS Teamworks, Genesis</li></ul> |
| Regulatory affairs: | <ul style="list-style-type: none"><li>• Medical Device Directive 93/42/EWG</li><li>• Machinery Directive 98/37/EG</li><li>• Qualitymanagement DIN EN ISO 9000 ff.</li><li>• Patent and trademark right</li></ul>   |
| Drivers licences    | <ul style="list-style-type: none"><li>• car, motorcycle</li></ul>  |
| Hobbies             | <ul style="list-style-type: none"><li>• Windsurfing, music, playing guitar and piano</li></ul>   |

Oftersheim, 20.02.2006



Martin Trojan