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To : Salomé Streicher  
 Field Products Internal Sales & Customer Care  
 Honeywell  
 Treur Close, Waterfall Park, Bekker Road, Midrand, 1685, South Africa

DATE: 20-févr-13

Your reference No. :  
 Our Quotation No. : Q2013RH055  
 Contact person : Mr. Regis Houllier  
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Web:

| ITEM | MODEL                     | DESCRIPTION          | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO)      | LEAD TIME<br>(Weeks) |
|------|---------------------------|----------------------|------|---|-----------------------|----------------------|
| 1    | MGG18F-050PA11CS5AAA-2-Y  | MagneW Detecteur     | 1    | 874                                     | 874,00                | 10                   |
| 2    | MGG14C-MH4G-2A1X-YA       | MagneW Converter     | 1    | 775                                     | 775,00                | 10                   |
| 3    | MGG18F-065PA11CS5AAA-2-Y  | MagneW Detecteur     | 1    | 972                                     | 972,00                | 10                   |
| 4    | MGG18F-100PA11CS5AAA-2-Y  | MagneW Detecteur     | 1    | 1241                                    | 1 241,00              | 10                   |
| 5    | MGG17F-015PA21CS5AAA-2-Y  | MagneW Detecteur     | 1    | 886                                     | 886,00                | 10                   |
| 6    | MGG18F-080PA11CS5AAA-2-Y  | MagneW Detecteur     | 1    | 1007                                    | 1 007,00              | 10                   |
| 7    | MGG17F-025PA21CS5AAA-2-Y  | MagneW Detecteur     | 1    | 976                                     | 976,00                | 10                   |
| 8    | MGG14C-BB1A-XCXX-YABJ ==> | MGG14C-MB3A-1C1X-YAJ | 1    | 763                                     | 763,00                | 10                   |
| 9    | MGG18F-600PA11CS5AAA-2-Y  | MagneW Detecteur     | 1    | 12250                                   | 12 250,00             | 10                   |
|      |                           |                      |      | <b>Total</b>                            | <b>EURO 19 744,00</b> |                      |
|      |                           |                      |      | <b>Minimum Charge</b>                   | <b>EURO 150,00</b>    |                      |
|      |                           |                      |      | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>      |                      |
|      |                           |                      |      | <b>Freight Charge</b>                   | <b>EURO</b>           |                      |
|      |                           |                      |      | <b>Sub-total</b>                        | <b>EURO 19 744,00</b> |                      |
|      |                           |                      |      | <b>VAT 21%</b>                          | <b>EURO</b>           |                      |
|      |                           |                      |      | <b>Total</b>                            | <b>EURO 19 744,00</b> |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.