

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Salomé Streicher  
 Field Products Internal Sales & Customer Care  
 Honeywell  
 Treur Close, Waterfall Park, Bekker Road, Midrand, 1685, South Africa  
Att.: Phone: +27 11 695 8143  
Tel.: Fax: +27 11 695 8186  
Fax: Email: salome.streicher@honeywell.com  
Email:  
Web:

DATE: 19-févr-13  
 Your reference No. :  
 Our Quotation No. : Q2013RH055  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 9 70 61 16 19  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG18F-050PA11CS5AAA-2-Y	MagneW Detecteur	1	874	874,00	10
2	MGG14C-MH4G-2A1X-YA	MagneW Converter	1	775	775,00	10
3	MGG18F-065PA11CS5AAA-2-Y	MagneW Detecteur	1	972	972,00	10
4	MGG18F-100PA11CS5AAA-2-Y	MagneW Detecteur	1	1241	1 241,00	10
5	MGG17F-015PA21CS5AAA-2-Y	MagneW Detecteur	1	886	886,00	10
6	MGG18F-080PA11CS5AAA-2-Y	MagneW Detecteur	1	1007	1 007,00	10
7	MGG17F-025PA21CS5AAA-2-Y	MagneW Detecteur	1	976	976,00	10

Total	EURO	6 731,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	6 731,00
VAT 21%	EURO	
Total	EURO	6 731,00

### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

### TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.