

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Water treatment Desalination

DATE: 15-févr-13

Your reference No. :  
 Our Quotation No. : Q2013RH053  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 9 70 61 16 19  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: Filippo Fiorani  
Tel.:  
Fax:  
Email: Filippo Fiorani <f.fiorani@wtd.it>  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP202-PSD2D-XTYS-M	Positioner spart type I/P repote version Waterproof Standard finish Air pressure : 150 to 300 Kpas Without Pressure regulator and filter With 10 meters cable With mounting bracket for PSA1, PSA2, PSK1 actuator	1	1285	1 285,00	6
2	AVP202-PSD3D-XTY1-MW	ditto Air pressure : 300 to 400 Kpas With Reversing relay for double acting actuator With mounting bracket for VP5, 6	1	1510	1 510,00	6

Total	EURO	2 795,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 795,00
VAT 21%	EURO	
Total	EURO	2 795,00

### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.