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To : Alberto Milli
 Terry Ferraris & C. Soc. Elettronica s.r.l.
 Viale Ortles, 10
 20139 Milano

DATE: 06-févr-13

Your reference No. :
 Our Quotation No. : Q2013RH038
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG18F-100PA11CC5AAA-X-Y	Electromagnetic flowmeter	2	1585	3 170,00	8
2	MGG18F-100-PA11PS4AAA-X-Y	Electromagnetic flowmeter	2	1890	3 780,00	8
		replacement STD924-E1H-00000-S2-A1MBMETGCRCE1D9				
3	GTX31-BAAADCB-BXXAXA1-R1	DP transmitter type GTX	2	723	1 446,00	8
4	1LS19-J	Limit switch	2	44	88,00	6

Total	EURO	8 484,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	8 484,00
VAT 21%	EURO	
Total	EURO	8 484,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 Days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.