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To : TREI GmbH
 Zeppelinstr. 86a
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Email: Mail: stuttgart@trei-gmbh.de
Web: Web: http://www.trei-gmbh.ru

DATE: 01-févr-13

Your reference No. : 13-31041
 Our Quotation No. : Q2013RH030
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP202-EBD5D-1TXX-MAW	Positioner spart type I/P repote version TIIS Flameproof Corrosion proof Air pressure : 450 to 700 Kpas With Pressure regulator and filter With 10 meters cable Without mounting bracket for actuator With universal Elbow explosion proof With reversing relay for double acting actuator	1	1650	1 650,00	6
			Total	EURO	1 650,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	1 650,00	
			VAT 21%	EURO		
			Total	EURO	1 650,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.