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Att.:
 Tel.:
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DATE: 18-janv-13

Your reference No. :
 Our Quotation No. : Q2013RH015
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82521238-10100	SPRING	4	41	164,00	10
2	82521098-10100	DIAPHRAGM	4	281	1 124,00	10
3	82559340-50100	Gland packing Replacement Kit P6610CH + P6528	3	364	1 092,00	10
4	82559340-50100	Gland packing	3	364	1 092,00	10
5	82660083-10300	Gasket	6	116	696,00	10
6	82660084-10300	Gasket	4	208	832,00	10
7	82537600-00300	piston Ring	3	281	843,00	10
8	80357274-00100	Gasket for Pilot	6	9	54,00	10
9	80357121-00100	Gasket for stabilizer	6	13	78,00	10
10	HS390208-00000	Washer ?	3	9	27,00	10

Total	EURO	6 002,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	6 002,00
VAT 21%	EURO	
Total	EURO	6 002,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.