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Att.:
Tel.:
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Email:
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DATE: 17-janv-13

Your reference No. :
 Our Quotation No. : Q2013RH015
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|----------------|---|------|-------------------|------------------|----------------------|
| 1 | 82521238-10100 | SPRING | 4 | 41 | 164,00 | 10 |
| 2 | 82521098-10100 | DIAPHRAGM | 4 | 281 | 1 124,00 | 10 |
| 3 | 82559340-50100 | Gland packing Replacement Kit P6610CH + P6528 | 3 | 364 | 1 092,00 | 10 |
| 4 | 82509777-001 | obsolete | 3 | | | |
| 5 | 82660083-10300 | Gasket | 6 | 116 | 696,00 | 10 |
| 6 | 82660084-10300 | Gasket | 4 | 208 | 832,00 | 10 |
| 7 | 82537600-00300 | piston Ring | 3 | 281 | 843,00 | 10 |
| 8 | 80357274-00100 | Gasket for Pilot | 6 | 9 | 54,00 | 10 |
| 9 | 80357121-00100 | Gasket for stabilizer | 6 | 13 | 78,00 | 10 |
| 10 | HS390208-00000 | Washer ? | 3 | 9 | 27,00 | 10 |

| | | |
|------------------------------|------|----------|
| Total | EURO | 4 910,00 |
| Minimum Charge | EURO | 150,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 4 910,00 |
| VAT 21% | EURO | |
| Total | EURO | 4 910,00 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.