

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : BACERA TRADING CO LTD  
 4 Michael Kousoulidi Street  
 Nicosia  
 Nicosia, Cyprus  
Att.: Anthony Bacera  
Tel.: Tel No: +35799631109  
Fax: Fax No: +35722764611  
Email: anthony.bacera@hotmail.com  
Web:

DATE: 02-janv-13

Your reference No. :  
 Our Quotation No. : Q2013RH001  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 9 70 61 16 19  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	CFS100-U1-X	Smart Field communicator software Software and Adapter (with USB adapter) SFN interface with aligator clips	3	1138	3 414,00	5

The CFS100 needs to be installed on PC to work

Total	EURO	3 414,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 414,00
VAT 21%	EURO	
Total	EURO	3 414,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance Payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.