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To : HP Valve Engineering GmbH
 Duisburger Strase 375
 46049 Oberhausen / Germany

DATE: 30-janv-13

Your reference No. :
 Our Quotation No. : Q2012RH452
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Dr.-Ing. A. Marzilger
Tel.: Tel.: 0208 833-1730
Fax: Fax: 0208 833-1755
Email: E-Mail: a.marzilger@hpvalveeng.com
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-LBD2D-XXXX-H	AVP Positioner With Hart protocol ATEX Intrinsically safe Air pressure : 150 to 300 Kpas Filter (Screen for air-exhaust port)	10	762	7 620,00	6
				Total	EURO 7 620,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 7 620,00	
				VAT 21%	EURO	
				Total	EURO 7 620,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.