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To : Dirk Minor;  
 SAMSON AG Abt. V 146  
 Ingenieur- und Verkaufsbüro Krefeld  
 Uerdinger Straße 579

DATE: 17-déc-12

Your reference No. :

Our Quotation No. : Q2012RH433

Contact person : Mr. Regis Houllier

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Web: Homepage: <http://www.samson.de>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP202 - XSD4C-X5MG-M	AVP positioner remote model Hart protocol Water-proof Air piping: Rc1/4, 400 to 450 Kpas Electrical connection : G1/2 Direct action No filter and regulator 5 meters cable With mouting bracket for Masoneilan actuator 35002	1	990	990,00	6
				Total	EURO	990,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	990,00
				VAT 21%	EURO	
				Total	EURO	990,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.