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To : **Beta Instruments ApS**

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DATE: 13-déc-12

Your reference No. :

Our Quotation No. : Q2012RH441

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG14C-MB5H-1B1X-Y	Replacement of MGG14C-FB5H-XBXX-Y MagneW Converter Power supply: 200-240Vac Output : 4-20mA and pulses CM20 electrical connection Remote style 2" pipe mounting With display with one digital input and one output	2	969,00	1 938,00	6
				Total	EURO	1 938,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 938,00
				VAT 21%	EURO	
				Total	EURO	1 938,00

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.