

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Andre Zaikin, Managing Director
 Inkonsa & Partners, Co., Vilnius, Lithuania/Minsk, Belarus
 tel. +370 610 45388
 fax: +370 5 2711721

DATE: 12-déc-12

Your reference No. :
 Our Quotation No. : Q2012RH440
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.:
Tel.:
Fax:
Email:
Web:

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|--|------------------------|------|---|----------------------|----------------------|
| 1 | Replacement of 5LX5001-L 5LX7001-JL | Explosion prrof switch | 50 | 153 | 7 650,00 | 12 |
| | | | | Total | EURO 7 650,00 | |
| | | | | Minimum Charge | EURO 150,00 | |
| | | | | * Packing & Handling charges | EURO 0,00 | |
| | | | | Freight Charge | EURO | |
| | | | | Sub-total | EURO 7 650,00 | |
| | | | | VAT 21% | EURO | |
| | | | | Total | EURO 7 650,00 | |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele belgium
 Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.