

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : MASA For Electromechanical Suppliers  
 69 Port Said St., Apt. 24 - Camp Ceasar.  
 Alexandria. Egypt.

DATE: 11-déc-12

Direct: (0020) 1119552400

Your reference No. :

Att.: Tel: (0020) 3 5905547

Our Quotation No. : Q2012RH436

Tel.: Fax.: (0020) 3 5905547

Contact person : Mr. Regis Houllier

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Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GOM410LM	Actuator GOM With Handweel with adjust Min max stoppers	3	4616	13 848,00	8
2	82500332-0010K	actuator with gauge 40mm In kgf/cm2	3	992	2 976,00	8
			Total	EURO	16 824,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	16 824,00	
			VAT 21%	EURO		
			Total	EURO	16 824,00	

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.