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To : Malcolm
 Malcolm Bennett - Technical Manager

DATE: 11-déc-12

FLOW, PRESSURE, LIQUID LEVEL

Your reference No. :

Att.: For more information see www.techniquip.co.uk
Tel.: Online Catalogue <http://pdfs.findtheneedle.co.uk/107000-151.pdf>
Fax: Techniquip Ltd
Email: The Old Brewery, Norton Fitzwarren, Taunton TA2 6RN
Web: Tel 01823-351255
 eMail sales@techniquip.co.uk

Our Quotation No. : Q2012RH432
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFPA12-01035B3T-M7	Pressure Indicating Controller PI control Range : 0-35bars Air piping : 1/2NPT Output : 0,2 to 1 bar 2 inch pipe mounting With Auto/Man switch With Pressure regulator and filter	2	3509	7 018,00	6
			Total	EURO	7 018,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	7 018,00	
			VAT 21%	EURO		
			Total	EURO	7 018,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.