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DATE: 10-déc-12

Your reference No. :
 Our Quotation No. : Q2012RH430
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GTX35R-AABA1FAEA05-AF2AXA6-A2R1	Remote seal DP transmitter type GTX Range : 250 to 10160mmH2O	2	2567	5 134,00	8
2	GTX31D-AAAADAB-AXXAHA1-A2G4G7R1	DP transmitter type GTX Range 75 to 10160mmH2O	16	967	15 472,00	8
3	GTX60F-AAACDXA1FAEA-AXXAXAX-A2R1	Flange type rTransmitter type GTX Range : 0-35Kg/cm2	4	1545	6 180,00	8
				Total	EURO 26 786,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 26 786,00	
				VAT 21%	EURO	
				Total	EURO 26 786,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.