

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Bromberg, Staudt & Co. GmbH  
 Winterhuder Weg 31 / 22085 Hamburg / Deutschland

DATE: 10-déc-12

Your reference No. :  
 Our Quotation No. : Q2012RH427  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 9 70 61 16 19  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: Wilfried Kracht  
Tel.: Tel.: +49-(0)40-20 93 20 2- 0 / Fax: +49-(0)40-20 93 20 2-10  
Fax: Tel.: +49-(0)40-20 93 20 2-16 / Fax: +49-(0)40-20 93 20 2-26  
Email: E-Mail: [kracht@bromberg-staudt.com](mailto:kracht@bromberg-staudt.com)  
Web: [www.bromberg-staudt.com](http://www.bromberg-staudt.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GOM810LM	Actuator GOM With Handweel with adjust Min max stoppers	1	6754	6 754,00	8
2	82500332-0010K	actuator with gauge 40mm In kgf/cm2	1	992	992,00	8
				<b>Total</b>	<b>EURO 7 746,00</b>	
				<b>Minimum Charge</b>	<b>EURO 150,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 7 746,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 7 746,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.