

AZBIL EUROPE N.V.

- REV2 - QUOTATION

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Andre Zaikin, Managing Director
 Inkonsa & Partners, Co., Vilnius, Lithuania/Minsk, Belarus
 tel. +370 610 45388
 fax: +370 5 2711721

DATE: 04-févr-13

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2012RH415
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-LSD1/2/3/4A-1DYY-X	AVP positioner 302 Hart communication L ATEX ia 1 or 2 or 3 or 4 pressure range (define later) 1 With pressure regulator and filter DYY YY = With mounting bracket (to be defined later)	141	651	91 791,00	12
2	AVP302-LSD4A-1DYY-W	dito W With reversing relay for double actuator	30	780	23 400,00	12
3	KUX113-XM11BB-G7N	Field I/P converter	4	1449	5 796,00	12
4	5LX7001-JL	Limit switch	50	176	8 800,00	12
5	CFS100-U1-X	Configuration software With USB adapter	1	0	0,00	12

Total	EURO	129 787,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	129 787,00
VAT 21%	EURO	
Total	EURO	129 787,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Irrevocable L/C

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.