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To : Andre Zaikin, Managing Director
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DATE: 17-déc-12

Att.:
Tel.:
Fax:
Email:
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Your reference No. :
Our Quotation No. : Q2012RH415
Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-7SDXB-1DYY-X	AVP positioner 302 Hart communication 7 Gost approved X X = pressure range (define later) 1 With pressure regulator and filter DYY YY = With mounting bracket for Masoneilan actuator W If double actuator option W is needed	1	896	896,00	12
			1	173		
2	AVP302-7SDXB-1DYY-X	dito DYY VPI single acting or HPT single acting	1	819	819,00	12
3	AVP302-7SDXB-1DYY-W	dito DYY With double acting relay (VPP positioner today)	1	973	973,00	12
4	ARU3AS	Regulator with Air filter	1	803	803,00	12
5	NFX8327	SOV	1	1466	1 466,00	12
6	VCX7001-L	Limit switch	1	257	257,00	12
7	AR2031	Air relay	1	3691	3 691,00	12
8	BR200L	Volume booster	1	1194	1 194,00	12
				Total	EURO	10 099,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	10 099,00
				VAT 21%	EURO	
				Total	EURO	10 099,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.