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To : Andre Zaikin, Managing Director
 Inkonsa & Partners, Co., Vilnius, Lithuania/Minsk, Belarus
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DATE: 22-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH415
 Contact person : Mr. Regis Houllier
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Att.:
Tel.:
Fax:
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-LSDXB-1DYY-X	AVP positioner 302 Hart communication L ATEX ia X X = pressure range (define later) 1 With pressure regulator and filter DYY YY = With mounting bracket for Masoneilan actuator W If double actuator option W is needed	1	877	877,00	12
2	AVP302-LSDXB-1DYY-X	dito DYY VPI single acting or HPT single acting	1	800	800,00	12
3	AVP302-LSDXB-1DYY-W	dito DYY With double acting relay (VPP positioner today)	1	954	954,00	12

Total	EURO	2 631,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 631,00
VAT 21%	EURO	
Total	EURO	2 631,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.