

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : ABDOULIE SAMBA
 FRÜTEC TECHNISCHE AUSRÜSTUNG GMBH
 HASSELBINNEN 2
 22869 SCHENEFELD/HAMBURG

DATE: 22-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH414
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: GERMANY
Tel.: TEL: +49 40 83923813
Fax: FAX: +49 40 83923829
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KDP22-1122A1 Y138A	Replacement of NDP22Y-1122-567 Pneumatic DP transmitter Range: To be given at order level Air piping: Rc1/4 Output: 0,2 to 1 Kgf/cm2 With elevation & suppression values (To be given at order level) With filter and regulator "Y138A" Corrosion proof protection as semi standard option If code "Y" means something else, let us know and we will requote	1	4236	4 236,00	6
				Total	EURO 4 236,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 4 236,00	
				VAT 21%	EURO	
				Total	EURO 4 236,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.