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To : **Beta Instruments ApS**

DATE: 28-nov-12

Jorgen Harsto  
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Your reference No. :

Our Quotation No. : Q2012RH412

Contact person : Mr. Regis Houllier

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Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFPA12-03821A1T-7	Pneumatic Pressure Controller (PI receive Input signal: 0,2 to 1Kgf/cm2 Output: 0,2 - 1 kg/cm <sup>2</sup> With pressure regulator and filter Scale to be: -350 to +350 mmH2O Air piping: RC1/4 2" pipe mounting	1	2 917,00	2 917,00	6
				Total	EURO 2 917,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 2 917,00	
				VAT 21%	EURO	
				Total	EURO 2 917,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.