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To : **Beta Instruments ApS**

DATE: 21-nov-12

Jorgen Harsto
 Phone: +45 70 21 03 30
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Your reference No. :

Our Quotation No. : Q2012RH411

Contact person : Mr. Regis Houllier

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Att.: [E-mail: jha@betainstruments.dk](mailto:jha@betainstruments.dk)

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Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C26TR0UA2100	SDC26 96*96 Digital controller	1	277,00	277,00	4
2	SLP-C35J50	Software for configuration SDC's series With cable USB	1	217,00	217,00	stock
				Total	EURO 494,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 494,00	
				VAT 21%	EURO	
				Total	EURO 494,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.