

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Geoff Riordan. CEng FInstMC
 Inserco Industrial Controls
 Inserco House
 New Road
Att.: Rainham
Tel.: Essex, UK RM13 8ES
Fax: geoff@insercoindustrial.co.uk
Email: TEL:0845 644 6601
Web:

DATE: 19-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH402
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of STD924-E1H-00000-DE-SB GTX31D-AAAADCA-AXXAXA1-R1	DP Transmitter Range: To be given at order level SS316L wetted diaphragm Connection : 1/2 NPT with adapter flange With digital meter With Mounting bracket in Stainless steel	1	820,00	820,00	6
2	Replacement of STD924-F1H-00000-DE-SB GTX31D-AAABDCA-AXXAXA1-R1	DP Transmitter Range: To be given at order level Hasteloy wetted diaphragm Connection : 1/2 NPT with adapter flange With digital meter With Mounting bracket in Stainless steel	1	1023	1 023,00	6
				Total	EURO 1 023,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 1 023,00	
				VAT 21%	EURO	
				Total	EURO 1 023,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.