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To : TECHNOCONTROL  
 Michalás Michail  
 Sales and Application Dpt.  
 Electrical Engineer N.T.U.A.  
Att.: Mechanical Engineer T.E.I. Ath.  
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Fax: Fax : +30-210-9852434  
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DATE: 16-nov-12

Your reference No. :  
 Our Quotation No. : Q2012RH401  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-XSD3A-1DYA-X	AVP Positioner Without Travel retransmission Waterproof Air pressure: 300 to 400Kpas With Pressure regulator With mouting bracket for HA1 actuator	1	750	750,00	5
			Total	EURO	750,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	750,00	
			VAT 21%	EURO		
			Total	EURO	750,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.