

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Esa Laurila
 Tausen Oy
 Salakkakuja 4 A 13
 00210 HELSINKI
Att.: Mobile +358-40-8472076
Tel.: Tel. +358-9-58426300
Fax: Fax +358-9-58400706
Email: www.tausen.fi
Web:

DATE: 16-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH399
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 9 70 61 16 19
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement :STD 930-E1H-00000-3D,CC,F1,HC,S3,SB,SM,TG+XXXX GTX41D-BAAADCA-AA1AXA1-R1T1	DP Transmitter type GTX With indicator With Hart Connection: 1/2 NPT with adapter flange With ATEX Explosion proof With Display With mounting bracket With test rport With customer ranges : 0 - 172Kaps 0 - 700Kpas	4	785	3 140,00	5
				Total	EURO 3 140,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 3 140,00	
				VAT 21%	EURO	
				Total	EURO 3 140,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.