

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To: SAMOS STEAMSHIP CO.
 63, POSEIDONOS AVE. & 2 AIANTOS STR ,
 P. FALIRO 175 62 GREECE P.O.BOX 77330

DATE: 14-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH394
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Chryssa Banti (Mrs)
Tel.: TEL.+30-210-9465900. TLX.215321 SAMO GR. FAX.+30-210-9409602
Fax:
Email: purchasing@samossteamship.gr
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920-1E1B1-XXXX1-A2U2	DP Transmitter Range -500 to -100 mmH2O Process connection: Rc1/2 Top External zero span adjustment Test report Mounting Bracket Carbon steel	1	1063	1 063,00	6
2	MVG1-2SA-X-A	Manifold 3 ways	1	254	254,00	6

Total	EURO	1 317,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 317,00
VAT 21%	EURO	
Total	EURO	1 317,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.