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To : COFELY NOORD BV  
 Exportweg 1, 9301 ZV Roden  
 Postbus 23, 9300 AA Roden

DATE: 07-nov-12

Your reference No. :

Our Quotation No. : Q2012RH389

Contact person : Mr. Regis Houllier

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[www.cofely-gdfsuez.nl](http://www.cofely-gdfsuez.nl)

| ITEM | MODEL       | DESCRIPTION   | Q'TY | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|-------------|---|------|-------------------|------------------|----------------------|
| 1    | CFS100-U1-X | Smart Field communicator software<br>Software and Adapter (with USB adapter)<br>SFN interface with aligator clips | 1    | 1138              | 1 138,00         | 5                    |

The CFS100 needs to be installed on PC to work

|                              |      |          |
|------------------------------|------|----------|
| Total                        | EURO | 1 138,00 |
| Minimum Charge               | EURO | 150,00   |
| * Packing & Handling charges | EURO | 0,00     |
| Freight Charge               | EURO |          |
| Sub-total                    | EURO | 1 138,00 |
| VAT 21%                      | EURO |          |
| Total                        | EURO | 1 138,00 |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance Payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.