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To : Mrs. Nataliya Isupova (Malyshevskaya),  
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DATE: 07-nov-12

Your reference No. :

Our Quotation No. : Q2012RH388

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Material	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
FICA-11	82509583-19200	Gland Packing	V-Teflon	4	22	88,00	12
FICA-12	82509697-19200	Gland Packing	V-Teflon	4	65	260,00	12
FrRC-105	82509584-19200	Gland Packing	V-Teflon	3	20	60,00	12
	80255387-10700	Gland Packing	TK2006	10	59	590,00	12
LIC-34A	82509582-19200	Gland Packing	V-Teflon	3	13	39,00	12
	80255385-10700	Gland Packing	TK2006	7	39	273,00	12
LIC-34B	82509582-19200	Gland Packing	V-Teflon	3	13	39,00	12
	80255385-10700	Gland Packing	TK2006	7	39	273,00	12
LIC-36A	82509584-19200	Gland Packing	V-Teflon	3	20	60,00	12
	80255387-10700	Gland Packing	TK2006	10	59	590,00	12
LIC-36B	82509584-19200	Gland Packing	V-Teflon	3	20	60,00	12
	80255387-10700	Gland Packing	TK2006	10	59	590,00	12
LRCA-201	82559332-55000	Gland Packing	P4519 kit (w/ grease)	1	966	966,00	12
LRCA-401	82559343-10300	Gland Packing	P6610CH	3	48	144,00	12
	82559345-10300	Gland Packing	P6528	4	24	96,00	12

Total	EURO	4 128,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	4 128,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>4 128,00</b>

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)