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DATE: 21-nov-12

Your reference No. :
 Our Quotation No. : Q2012RH387
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-7SD2B-XDYJ-9	AVP Positioner Hart Type Gost approved Air pressure : 150 to 300Kpas No pressure regulator With mounting bracket Stainless steel for VA4, VA5	1	750	750,00	3 months
2	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
3	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
4	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
5	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
6	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
7	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
8	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
9	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
10	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
11	AVP302-7SD2B- XDMC-9	ditto With mounting bracket Stainless steel for Maso 37, 38	1	888	888,00	3 months
12	AVP302-7SD2B- XDMC-9	ditto With mounting bracket Stainless steel for Maso 37, 38	1	888	888,00	3 months
13	AVP302-7SD2B- XDMC-9	ditto With mounting bracket Stainless steel for Maso 37, 38	1	888	888,00	3 months
14	AVP302-7SD2B- XDMC-9	ditto With mounting bracket Stainless steel for Maso 37, 38	1	888	888,00	3 months
15	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA6	1	750	750,00	3 months
16	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA6	1	750	750,00	3 months
17	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA6	1	750	750,00	3 months
18	AVP302-7SD3B- XDY2-W9	ditto With mounting bracket Stainless steel for SLOP with reversing relay for double acting actuator	1	971	971,00	3 months
19	AVP302-7SD2B- XDFB-9	ditto With mounting bracket Stainless steel for fisher	1	825	825,00	3 months
20	AVP302-7SD2B- XDFB-9	ditto With mounting bracket Stainless steel for fisher	1	825	825,00	3 months
21	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
22	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
23	AVP302-7SD2B- XDYJ-9	ditto With mounting bracket Stainless steel for VA4 - VA5	1	750	750,00	3 months
24	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
25	AVP202-ESD2B-X5YJ-M	AVP Positioner remote type Hart Type, TIIS Flame proof Air pressure : 150 to 300Kpas No pressure regulator Cable length : 5 meters With mounting bracket Stainless steel for VA4 - VA5	1	1038	1 038,00	3 months
1	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
2	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
3	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
4	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
5	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
6	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
7	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
8	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
9	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
10	AVP302-7SD2B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
11	AVP302-7SD1B- XDYW-9	ditto With mounting bracket Stainless steel for VA1 - VA3 Air pressure : 130 to 150Kpas	1	750	750,00	3 months
12	AVP202-ESD3B-XTXX-MW	AVP Positioner remote type Hart Type, TIIS Flame proof Air pressure : 300 to 400Kpas	1	1183	1 183,00	3 months

		No pressure regulator				
		Cable length : 10 meters				
		Without mounting bracket				
		with reversing relay for double acting actuator				
13	AVP302-7SD1B- XDYW-9	dito With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
		Air pressure : 130 to 150Kpas				
14	AVP302-7SD1B- XDYW-9	dito With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months
		Air pressure : 130 to 150Kpas				
15	AVP302-7SD2B- XDYW-9	dito With mounting bracket Stainless steel for VA1 - VA3	1	750	750,00	3 months

		Total	EURO	31 644,00
		Minimum Charge	EURO	150,00
		* Packing & Handling charges	EURO	0,00
		Freight Charge	EURO	
		Sub-total	EURO	31 644,00
		VAT 21%	EURO	
		Total	EURO	31 644,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.