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To : Reederei M. Lauterjung / Sunship Schifffahrtskontor KG
 Promenade Am Alten Binnenhafen 10
 26721 Emden
 Germany

DATE: 31-oct-12

Your reference No. :

Our Quotation No. : Q2012RH383

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C40A2G0AS04000	96*96 Digital controller SDC40A	1	1071	1071	5
2	C40A5G0AS05000	96*96 Digital controller SDC40A	1	1013	1013	5

Total	EURO	2 084,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 084,00
VAT 21%	EURO	
Total	EURO	2 084,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.