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To : Amon Windhorst
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DATE: 23-oct-12

Your reference No. :
 Our Quotation No. : Q2012RH376
 Contact person : Mr. Regis Houllier
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| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|----------|--|---|------|-------------------|------------------|----------------------|
| Item. 1 | AVP301-PBD3D-2XXX-NG | AVP Positioner | 5 | 1210 | 6 050,00 | 12 |
| Item. 2 | AVP301-PBD3D-2XXX-NG | AVP Positioner | 5 | 1210 | 6 050,00 | 12 |
| Item. 3 | AVP301-FBD3D-2XXX-NG | AVP Positioner | 5 | 1260 | 6 300,00 | 12 |
| Item. 4 | AVP301-FBD3D-2XXX-NG | AVP Positioner | 5 | 1260 | 6 300,00 | 12 |
| Item. 5 | AVP301-FBD3D-2XXX-NG | AVP Positioner | 5 | 1260 | 6 300,00 | 12 |
| Item. 6 | AVP301-FBD3D-2XXX-NG | AVP Positioner | 5 | 1260 | 6 300,00 | 12 |
| Item. 7 | AVP301-PBD3D-2XXX-NG | AVP Positioner | 5 | 1210 | 6 050,00 | 12 |
| Item. 8 | AVP301-PBD3D-2XXX-NG | AVP Positioner | 5 | 1210 | 6 050,00 | 12 |
| Item. 9 | AVP301-PBD3D-2XXX-NG | AVP Positioner | 5 | 1210 | 6 050,00 | 12 |
| Item. 10 | AVP301-FSR2D-2DYW-X | AVP Positioner | 3 | 1285 | 3 855,00 | 12 |
| Item. 11 | AVP301-FBD3D-2XXX-NG | AVP Positioner | 5 | 1260 | 6 300,00 | 12 |
| Item. 12 | CFN obsolete and replace by CFS100 software CFS100-U1-0 | Configuration software for AVP positioner | 1 | 1252 | 1 252,08 | 12 |
| Item. 13 | 80377074-00100 | Screw assy | 10 | 32 | 324,00 | 12 |
| Item. 14 | 80377049-00100 | Feedback lever | 10 | 23 | 234,00 | 12 |
| Item. 15 | Connector Pin Assembly | NO idea what it is | 10 | | | |

| | | |
|------------------------------|------|-----------|
| Total | EURO | 67 415,08 |
| Minimum Charge | EURO | 150,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 67 415,08 |
| VAT 21% | EURO | |
| Total | EURO | 67 415,08 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.