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To : SATHERM GmbH
 Werner-von-Siemens str. 37
 D-66793 Saarwellingen

DATE: 15-oct-12

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. : 20127267
 Our Quotation No. : Q2012RH368
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C36TR0UA4000	Replacement solution to 7373B 765 controller SDC36 controller Format : 96 * 96 Control : PID and On-Off Power supply : 100 -240Vac Universal input 2 alarm relays independants	4	310	1240	5
			Total	EURO	1 240,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	1 240,00	
			VAT 21%	EURO		
			Total	EURO	1 240,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.