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To : Raffaele de Felice
 HONEYWELL HFS
 Field Solutions
 Account Manager

DATE: 09-oct-12

Att.: via Philips n.12

Tel.: 20052 Monza

Fax: ITALY

Email: Tel:+39 039-2165 382

Web: Fax:+39 039-2165 377

Mobile:+39 335.8103477

email: raffaele.defelice@honeywell.com

Your reference No. :

Our Quotation No. : Q2012RH362

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFTA13Z-06100B1T-MU7 V93-7873-00	Pneumatic Temperature indicating controller TOKUMI(Special features for sensing element) a)capillary : 6m length b)sensor diameter : 10mm c)sensor length : 137mm d)accuracy : +-1.5% F.S.(STD+-1%F.S.) e)repeatability : 1% F.S.(STD0.3%F.S.)	1	5391	5 391,00	3,5 months
				Total	EURO	5 391,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	5 391,00
				VAT 21%	EURO	
				Total	EURO	5 391,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: 30 Days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.