

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : (Ms.) Effat Nabil
 (Control & Instrumentation Engineer)

DATE: 29-nov-12

Micom Co.
Att.: 28 Sherif st., Downtown
Tel.: Cairo
Fax: Egypt
Email:
Web: Tel: +202-23945400
 Fax: +202-23905822

Your reference No. :
 Our Quotation No. : Q2012RH356
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1		Replacement from S-315V3-41-411(1984), Tag No:TV-513 HLS3/4B HA2 AVP302(mount upside down) See attached details	1	4340	4 340,00	6 months
2		Replacement from S-315V3-41-421(1984), Tag No:TV-514 HLS3/4B HA2 AVP302(mount upside down) See attached details	1	4340	4 340,00	6 months

- The below conditions shall be accepted by the customer
- 1) Air Filter Regulator separated mount
 - 2) Pressure Gauges 180deg rotated
 - 3) Air Piping design not efficient cause the positioner output face to the ground
 - 4) Electric Conduit can be used right side only
 - 5) Opposite calibration UP&DOWN
 - 6) Calibration & Tuning procedure differenc from the standard

Total	EURO	8 680,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	8 680,00
VAT 21%	EURO	
Total	EURO	8 680,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.