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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : **TECNICAS REUNIDAS**

DATE: 02-oct-12

End User : **SABIC (Petrokemya ABS)**

Your reference No. : **02180-1111**

Our Quotation No. : **Q2012RH352**

Contact person : **Mr. Regis Houllier**

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Att.: Ignacio Delfino Piccolini
Tel.: idelfino@trsa.es
Fax: +34 91 158 28 22
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Control Valve	See the details as attached	1	791903	791 903,00	
2	Customer Witness Test		1	15842	15 842,00	
3	Documentation Fee		1	8000	8 000,00	
4	Export Packing & Handling Charge		1	15895	15 895,00	

Total	EURO	831 640,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	831 640,00
VAT 21%	EURO	
Total	EURO	831 640,00

Export License: The commodity in this proposal may be delivered after receipt of official Export License from Japanese (and/or U.S.) government. Azbil shall not be responsible for any damages if Azbil could not obtain the said Export License.

End-use Statement: Required when ordering.

Delivery Time: 8 months ex-factory after receipt of order.

Payment Terms: An irrevocable letter of credit at sight for one hundred percent (100%) contracted amount or one hundred percent (100%) advanced payment.

Validity: Sixty (60) days from the proposal date.

Country of Origin: Japan

Manufacturer: Azbil Corporation

Shipping Information: To be advise after all specificail has been fixed.

* NOTE: This is for preliminary proposal purpose only and is subject to change upon actual ship

Warranty Period: Eighteen (18) months from the date of shipment or twelve (12) months from the date of installation whichever comes earlier.

Other Conditions: Please see the General Terms of Conditions of Sales for other conditions than the above.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.

Item	Description	Qty	Unit	Unit Price Euro
	<u>Control Valve</u>			
1.1	<u>ABS00-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	16178
1.2	<u>ABS10-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	81349
1.3	<u>ABS20-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	171116
1.4	<u>ABS30-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	131896
1.5	<u>ABS40-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	293471
1.6	<u>ABS50-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	7673
1.7	<u>ABS60-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	85030
1.6	<u>ABU00-J5-DS-203111</u> w/Smart Positioner, Air regulator and related accessory <u>Please see the details spec. as attached</u>	1	lot	5190

Sub Total: 791903