

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : PRIME TRADING AND INDUSTRIAL SERVICES GMBH
 Jungfernstieg 34 20354 Hamburg Germany

DATE: 21-sept-12

Your reference No. :

Att.: H S Frank
Tel.: Dir +49 40 37 49 87 13
Fax: Tel +49 40 37 49 87 - 0
Email: Fax +49 40 37 49 87 87
Web: frank@primetrading.de
 info@primetrading.de www.primetrading.de

Our Quotation No. : Q2012RH343
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFTA13-06300B3T-M7	Pneumatic Temperature Indicating Controller PID Control Liquid fill element Range: 0-300°C Air Piping 1/4NPT 0,2 - 2 bars output 2" inch pipe mounting bracket Built in manual controller with A/M switch Pressure regulator with filter	3	5487	16 461,00	12
				Total	EURO 16 461,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 16 461,00	
				VAT 21%	EURO	
				Total	EURO 16 461,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.