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To : Alexandre DELICATA
 Export Manager
 Les Automatismes Appliqués (LAA)
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DATE: 21-sept-12

Your reference No. :
 Our Quotation No. : Q2012RH342
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFTA00Z-07XXB1T-U7	Pneumatic Temperature Indicating Controller No control Gas fill element Air piping : 1/4NPT Ouput: 0,2 to 1Kg/cm2 Range : (-)50 to 350 degC Sensor diameter : 22mm Sensor length : 260mm (existing model:250mm) Special capillary length : 3m Accuracy : +-3%F.S.(STD+-1%F.S.) Repeatability : 1%F.S.(STD0.3%F.S.) Mounting: 2" pipe Threaded union nut Pressure regulator with filter	5	4833	24 165,00	3,5 months

Total	EURO	24 165,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	24 165,00
VAT 21%	EURO	
Total	EURO	24 165,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.