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To : Paolo Percudani
 Projects General Manager

DATE: 27-sept-12

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Your reference No. :
 Our Quotation No. : Q2012RH335
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of NQI310Z-11N4207H-8 SLX110Z-10711ED21-D1B-267D SH5158-A04	Smart Displacement type Liquid Level Transmitter 4~20mADC(Standard) 0-700mm(H=700) External Chamber type,Side-Side Flange Carbon Steel / Carbon Steel Standard / SUS316L (0 to 200 degC) ANSI300 (RF Serration) 2in. / 50mm (for External type) The Left Side G1/2 and TIIS flame-proof (Exd II CT6) Standard Packing: 2 pieces Digital Meter with Standard Reading(0~100%) Corrosion-proof Finish One elbow (right) Test Report 5 points check BONNET WITH VENT PLUG 3/4NPT With existing chamber re-used	1	5750	5 750,00	12

Total	EURO	5 750,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	5 750,00
VAT 21%	EURO	
Total	EURO	5 750,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.