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To : Teleson B.V.
 Nevadadreef 24-26, 3565 CB Utrecht, Nederland
 Postbus 9551, 3506 GN Utrecht, Nederland

DATE: 12-sept-12

Att.: Martin Spruijt
Tel.: +31 30 263 10 00
Fax: +31 30 261 23 41
Email: martin@teleson.nl
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Your reference No. :
 Our Quotation No. : Q2012RH333
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD 920A-1E1B1-XXXX1-A2C7U2	DP Transmitter type ACE Stainless steel wetted parts Process connection: Rc1/2 Bottom Bolts/nuts: carbon steel Range: 600 - 0 mmH2O No approval No display Finish : standard Burnout : none With mounting bracket External Zero adjustment Process connection: reverse Non SI unit conformance	1	967	967,00	5
				Total	EURO 967,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 967,00	
				VAT 21%	EURO	
				Total	EURO 967,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.