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To : Dott. Ing. Scandura & FEM Srl
 Gruppo WIKA
 Via Ambrosoli, 8
 20090 Rodano Millepini (MI)

DATE: 12-sept-12

Your reference No. :
 Our Quotation No. : Q2012RH332
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Oreste Forloni
Tel.: Tel. +39 02 959574.39
Fax: Fax +39 02 95328231
Email: oreste.forloni@scandura.it
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-CBD4A-XXXX-X	Smart positionner AVP 4-20mA output without travel retransmission ATEX explosion proof Corrosion proof finishing Air supply: 400 to 450Kpas Without Pressure regulator Without mounting bracket	2	708	1 416,00	8
2	AVP202_ESD3A-15XX-M	Smart positionner AVP remote type 4-20mA output with Hart communication TIIS Explosion proof Corrosion proof finishing Air supply: 300-400Kpas With Pressure regulator Cable length : 5 meters Without mounting bracket	2	1058	2 116,00	8

Total	EURO	3 532,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 532,00
VAT 21%	EURO	
Total	EURO	3 532,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.