

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Rositsa Kostadinova

DATE: 05-sept-12

Impexron GmbH

Your reference No. :

Att.: Tel: +49 7121 948 77 15
Tel.: Fax: +49 7121 948 77 16
Fax: Mail: Kostadinova@impexron.com
Email:
Web:

Our Quotation No. : Q2012RH324
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Item No	Existing Model No	Range	Replaced Model No	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFLB12Z-3111N3X03B3-M7	300mm	KFLB12Z-610311EA7B3-M679	1	11 586,00 €	11 586,00 €	12
2	KFLB12Z-3151N33XXB3-M7	600mm	KFLB12-610651EA4B3-M679	1	9 070,00 €	9 070,00 €	12

Total	EURO	20 656,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	20 656,00
VAT 21%	EURO	
Total	EURO	20 656,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Japan
- Payment Terms:** Advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.