

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Linde Engineering Dresden GmbH  
 Bodenbacher Str. 80  
 01277 Dresden, Germany

DATE: 28-sept-12

End User : SABIC  
 (SHARQ-EO/EG3 Revamp)

Your reference No. : SN60923-RFQ-001/Rev-1

Our Quotation No. : Q2012RH320 MEA-12-2765-R1

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.: Caroline Zehme

Tel.: Tel. +49 (0) 351 250 38 44

Fax:

Email: [pcr.sharqeg3@linde-le.com](mailto:pcr.sharqeg3@linde-le.com)

Web: <http://www.linde-engineering.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	Lot of control valves	See technical details attached	1	670810	670 814,00
2	Customer Witness Test		1	13368	13 368,00
3	Documentation Fee		1	5684	5 684,00
				<b>Total</b>	<b>EURO 689 866,00</b>
				<b>Minimum Charge</b>	<b>EURO 0,00</b>
				<b>Export Packing &amp; Handling charges</b>	<b>EURO 11 368,00</b>
				<b>Freight Charge</b>	<b>EURO</b>
				<b>Sub-total</b>	<b>EURO 701 234,00</b>
				<b>VAT 21%</b>	<b>EURO</b>
				<b>Total</b>	<b>EURO 701 234,00</b>

**TERMS and CONDITIONS:**

**Export License:** The commodity in this proposal may be delivered after receipt of official Export License from Japanese (and/or U.S.) government. Azbil shall not be responsible for any damages if Azbil could not obtain the said Export License.

**End-use Statement:** Required when ordering.

**Delivery Time:** 8 months ex-factory after receipt of order.

**Payment Terms:** An irrevocable letter of credit at sight for one hundred percent (100%) contracted amount or one hundred percent (100%) advanced payment.

**Validity:** Sixty (60) days from the proposal date.

**Country of Origin:** Japan or India

**Manufacturer:** Azbil Corporation

**Shipping Information:** To be advise after all specificail has been fixed.

**\* NOTE:** This is for preliminary proposal purpose only and is subject to change upon actual shipment.

**Warranty Period:** Eighteen (18) months from the date of shipment or twelve (12) months from the date of installation whichever comes earlier.

**Other Conditions:** Please see the General Terms of Conditions of Sales for other conditions than the above.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE EURO	AMOUNT EURO
1.1	Tag No. 3TV-1172	Model : ADVM, Size: 6" x 6", Actuator: PSA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	12084	12084
1.2	Tag No. 3FV-1414	Model : HAV, Size: 8" x 6", Actuator: DAP1500X w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	35495	35495
1.3	Tag No. 3FV-1449	Model : HTS, Size: 1-1/2" x 1-1/4", Actuator: HA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	4611	4611
1.4	Tag No. 3FV-1451	Model : HTS, Size: 1-1/2" x 1", Actuator: HA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	4611	4611
1.5	Tag No. 3FV-1453	Model : HTS, Size: 1-1/2" x 1", Actuator: HA2R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	4158	4158
1.6	Tag No. 3FV-1454	Model : VST, Size: 12" x 8", Actuator: DAP1500 w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	30358	30358
1.7	Tag No. 3FV-1455	Model : HTS, Size: 1-1/2" x 1", Actuator: HA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	4537	4537
1.8	Tag No. 3FV-1458	Model : HTS, Size: 1-1/2" x 1", Actuator: HA2D w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	4189	4189
1.9	Tag No. 3LV-1401	Model : VST, Size: 14" x 10", Actuator: DAP1000X w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	48179	48179
1.10	Tag No. 3LV-1419	Model : HTS, Size: 6" x 4", Actuator: PSA6R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	10021	10021
1.11	Tag No. 3LV-1420	Model : VST, Size: 16" x 12", Actuator: DAP2500X w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	142095	142095
1.12	Tag No. 3LV-1421	Model : ADVM, Size: 8" x 6", Actuator: HA4R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	29832	29832
1.13	Tag No. 3LV-1423	Model : ADVM, Size: 8" x 6", Actuator: HA4R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	29832	29832
1.14	Tag No. 3LV-1425	Model : ADVM, Size: 8" x 6", Actuator: HA4R	1	28842	28842

		w/Positioner, Air regularator and related accessory Please see the details spec. as attached			
1.15	Tag No. 3PV-1404	Model : VST, Size: 14"x 10", Actuator: DAP2500X w/Positioner, Air regularator and related accessory Please see the details spec. as attached	1	118032	118032
1.16	Tag No. 3PV-1436	Model : VST, Size: 18"x 14", Actuator: DAP2500X w/Positioner, Air regularator and related accessory Please see the details spec. as attached	1	96274	96274
1.17	Tag No. 3XV-1499	Model : QBA2R, Size: 10" w/Related accessory Please see the details spec. as attached	1	48611	48611
<b>Addition</b>					
1.18	Tag No. 3LV-1108-B	Model : HAV, Size: 6"x 3", Actuator: DAP1000 w/Related accessory	1	19053	19053
				<hr/>	
				<b>TOTAL:</b>	<b>670814</b>

**AZBIL EUROPE N.V.****Details of QUOTATION**

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<u>ALTERNATIVE VALVES:</u>					
1.9	Tag No. 3LV-1401	Model : VST, Size: 12"x 8", Actuator: DAP1500 w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	32747	32747
1.10	Tag No. 3LV-1419	Model : AGVM, Size: 4"x 4", Actuator: PSA6R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	8842	8842
1.11	Tag No. 3LV-1420	Model : VST, Size: 12"x 8", Actuator: DAP1500 w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	41263	41263
1.12	Tag No. 3LV-1421	Model : ADVM, Size: 6"x 6", Actuator: PSA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	18632	18632
1.13	Tag No. 3LV-1423	Model : ADVM, Size: 6"x 6", Actuator: PSA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	18632	18632
1.14	Tag No. 3LV-1425	Model : ADVM, Size: 6"x 6", Actuator: PSA3R w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	18274	18274
1.16	Tag No. 3PV-1436	Model : VST, Size: 16"x 14", Actuator: DAP2500X w/Positioner, Air regulator and related accessory Please see the details spec. as attached	1	84653	84653
				<b>TOTAL:</b>	<b>223043</b>