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To : Linde Engineering Dresden GmbH  
 Bodenbacher Str. 80  
 01277 Dresden, Germany

DATE: 31-aout-12

End User : SABIC  
 (SHARQ-EO/EG3 Revamp)

Your reference No. : SN60923-RFQ-001

Our Quotation No. : Q2012RH320 MEA-12-2765

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	Lot of control valves	See technical details attached	1	616077	616 077,00
2	Customer Witness Test		1	11284	11 284,00
3	Documentation Fee		1	5684	5 684,00
			<b>Total</b>	<b>EURO</b>	<b>633 045,00</b>
			<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
			<b>Export Packing &amp; Handling charges</b>	<b>EURO</b>	<b>11 368,00</b>
			<b>Freight Charge</b>	<b>EURO</b>	
			<b>Sub-total</b>	<b>EURO</b>	<b>644 413,00</b>
			<b>VAT 21%</b>	<b>EURO</b>	
			<b>Total</b>	<b>EURO</b>	<b>644 413,00</b>

**TERMS and CONDITIONS:**

**Export License:** The commodity in this proposal may be delivered after receipt of official Export License from Japanese (and/or U.S.) government. Azbil shall not be responsible for any damages if Azbil could not obtain the said Export License.

**End-use Statement:** Required when ordering.

**Delivery Time:** 8 months ex-factory after receipt of order.

**Payment Terms:** An irrevocable letter of credit at sight for one hundred percent (100%) contracted amount or one hundred percent (100%) advanced payment.

**Validity:** Sixty (60) days from the proposal date.

**Country of Origin:** Japan or India

**Manufacturer:** Azbil Corporation

**Shipping Information:** To be advise after all specificail has been fixed.

**\* NOTE:** This is for preliminary proposal purpose only and is subject to change upon actual shipment.

**Warranty Period:** Eighteen (18) months from the date of shipment or twelve (12) months from the date of installation whichever comes earlier.

**Other Conditions:** Please see the General Terms of Conditions of Sales for other conditions than the above.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.