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To : EAST WIND Ship- and Shipyard Supplies  
 Import-Export GmbH  
 Mattentwiete 8  
 20457 Hamburg

DATE: 20-août-12

Att.: Stefan Rieckenberg  
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Your reference No. : SRI/209094  
 Our Quotation No. : Q2012RH304  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HLS 3/4B Valve for replacement of R-5N645-41-010	See details in attachment Without HA2D Actuator	1	1166	1 166,00	10
2	HA2D Parts					
	82521097-10100	Diaphragm	1	222	222,00	10
	82521065-10100	Bushing	1	13	13,00	10
	82521068-10100	Dust Seal	1	8	8,00	10
	82520978-20100	Stem Connector (Stem Connector Bolt included)	1	152	152,00	10
	82509501-12600	Lock Nut Washer Yoke Clamping Nut	1	35	35,00	10
				<b>Total</b>	<b>EURO 1 596,00</b>	
				<b>Minimum Charge</b>	<b>EURO 150,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 1 596,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 1 596,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.