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To : Lanit iv

DATE: 07-août-12

Att.: Oleksandr Bush  
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Your reference No. :  
 Our Quotation No. : Q2012RH303  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.cr](mailto:regis.houllier@airlitec.cr)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15XX-MW	Smart valve positioner With travel retransmission Remote type TIIS Proof Air supply: 150 to 300Kpas With pressure regulator and filter Cable length : 5 meters Without Bracket for actuator With reversing relay for double acting actuator	8	1 436,00 €	11 488,00 €
				<b>Total</b>	<b>EURO 11 488,00 €</b>
				<b>Minimum Charge</b>	<b>EURO - €</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO - €</b>
				<b>Freight Charge</b>	<b>EURO</b>
				<b>Sub-total</b>	<b>EURO 11 488,00 €</b>
				<b>VAT 21%</b>	<b>EURO</b>
				<b>Total</b>	<b>EURO 11 488,00 €</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Lead time:** 8 weeks (Ex-factory)
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.