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To : Oreste Forloni
 Ufficio Acquisti

DATE: 27-juil-12

Dott. Ing. Scandura & FEM Srl

Your reference No. :

Our Quotation No. : Q2012RH295

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: Gruppo WIKA
Tel.: Via Ambrosoli, 8
Fax: 20090 Rodano Millepini (MI)
Email: Tel. +39 02 959574.39
Web: Fax +39 02 95328231
 oreste.forloni@scandura.it

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	80340349-001	Pen cartridge (set of 4)	1	33,30	33,30	5
2	80340349-002	Pen cartridge (set of 4)	1	33,30	33,30	5
3	80340349-003	Pen cartridge (set of 4)	1	33,30	33,30	5
4	80340349-004	Pen cartridge (set of 4)	1	33,30	33,30	5
5	80340349-005	Pen cartridge (set of 4)	1	33,30	33,30	5
6	80340349-006	Pen cartridge (set of 4)	1	33,30	33,30	5
				Total	EURO 166,50	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 166,50	
				VAT 21%	EURO	
				Total	EURO 166,50	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.