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To : Handan AYDIN  
 HTG / Entek Teknik  
 Tel: (216) 459 8660  
 Fax: (216) 459 8370

DATE: 27-juil-12

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. :  
 Our Quotation No. : Q2012RH294  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

| ITEM | MODEL                     | DESCRIPTION | Q'TY | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|---------------------------|-------------|------|-------------------|------------------|----------------------|
| 1    | AGVM2Bx2B ANSI300RF PSA2R | AGVM valve  | 1    | 2236              | 2 236,00         | 10                   |

See details in attachment

|                              |      |          |
|------------------------------|------|----------|
| Total                        | EURO | 2 236,00 |
| Minimum Charge               | EURO | 150,00   |
| * Packing & Handling charges | EURO | 0,00     |
| Freight Charge               | EURO |          |
| Sub-total                    | EURO | 2 236,00 |
| VAT 21%                      | EURO |          |
| Total                        | EURO | 2 236,00 |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.