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Managing Director
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Quotation-No. Q2012RH279

Quotation-No.	Q2012RH279
Reference:	KRPC/PROC/2012/0191/RV
Date:	20.07.2012
Vendors No.	TYC/1603/42/KD

Dear Sir,

Please find below our best offer and terms for supply of the requested Control Valves. The current Control Valves in this proposal are equivalent in process with the existing Complete Control Valves.

Item	Model-Code	Description	QTY	Unit	Price/Unit [EURO]	Amount [EURO]
1	Model HTS Valve	Valves HTS 4" size ANSI300 RF To replace ValveTag no: 16-FV-051	1	ea	12.868,00	12.868,00

Total Ex Works	EURO	12.868,00
Packaging and Handling and Inland Transport	EURO	1.650,00
Total FOB Japanese Airport	EURO	14.518,00
Air Freight charge	EURO	3.855,00
<u>Total Sum C & F Lagos, Nigeria</u>	<u>EURO</u>	<u>18.373,00</u>

TERMS OF DELIVERY TYC/1603/42/KD

- Delivery Time:** 5 months Ex-factory after receipt of order and payment
- Payment Terms:** By Letter of Credit established by a First Class European Bank or Local Purchase Order issued to our Agent; Tycol Limited
- Validity:** Sixty (60) days from the quotation date.
- Country of Origin:** Japan
- Country of Supply:** Japan
- Manufacturer:** Yamatake Corporation
- Mode of dispatch:** C & F Murtala International Air port, Lagos, Nigeria
- Shipping Information:** Will be informed later
- Warranty Period:** 12 Months from the date of shipment.
- End-use Statement:** Not required, but information on End-user and use is required upon the receipt of P.O.
- Other Conditions:** Please see the General Terms of Conditions of Sales for other conditions than the above.
- Technical:** See data sheet attached

In addition the Trade Terms are in accordance with Incoterms 2000 and the general trade terms of Yamatake Europe N.V. are valid. – Please request them if needed.

With best regards

Regis Houllier
On behalf of Azbil Europe NV